# Annual Report 2020



Sentiment without action is the ruin of the soul. - Ed Abbey

### **Mission Statement**

Sometimes we can feel a little overwhelmed by the complexity of the issues we see facing the natural world. The only decision we need to make is not to leave it to someone else to fix.

**Active For Animals'** mission is to support people of all generations, skills and experiences to take visible action for wildlife. In the months and years ahead, let's build an active network of caring citizens. Together we can find ways to help each other become visibly and constantly active to make a difference for wildlife.

It doesn't matter what you call yourself, activist or simply a citizen who cares what is happening for wildlife. At this critical point in time, when we are being asked to make the next decade matter for wildlife and the natural world, it is about what you choose to do.

Generations of people have watched in wonder the wildlife documentaries of Sir David Attenborough, listened in awe to the empathy and tenacity of Dame Jane Goodall and been inspired by the Swedish teenager, Greta Thunberg, whose sheer determination has created a global movement for change.

# Now we must ask ourselves, what can we do to help their work and be a visible force for change in the 'real' world – beyond social media?

Active for Animals' Mission: To inspire people around the world to get active, active in helping endangered animals.

The greatest threat to our planet is the belief that someone else will save it. - Robert Swan





# Founder's Report

I know as a father I knew I needed to be prepared for when my wildlife loving daughters asked me what I was doing to save the rhinos, elephants, lions etc. I wasn't prepared to tell them I was too busy with work and life!

In the first instance, and for some years, I supported other charities, mainly making personal donations or helping with fundraising. Then in January 2020 I decided to launch my own charity, *Active for Animals*. Great timing! In March 2020, Active for Animals received 501c3 status.

In some ways starting a new charity just as a global pandemic hit, creating a time like no other in living memory, has been undoubtedly hard. At the same time, the fact that this disease is zoonotic in nature is a daily reminder to me of why I need to take this action, and why I have chosen to get *Active for Animals*.

In 2019, the USA and the world commemorated 50 years since landing on the moon. As we commemorated this amazing milestone in human history, a question was constantly in my mind, "In 50 years from now, in 2070, what will be remembered with pride about this point in history?" Will we accept the challenge of rehabilitating our home planet "as one that we are willing to accept, one we are unwilling to postpone, and one we intend to win", to quote President Kennedy. Each journey starts with a single step, my one small step moment was starting a wildlife conservation charity in the hope I could inspire others, who are currently not thinking about the wildlife extinction crisis, to join me in saying extinction isn't happening on my watch.

I would like to take this opportunity to thank all my family for their support, as I know this work takes up my time. I love the rhino themed gifts my two daughters, Tatum and Drew, give me; rhinos have crashed my life!

Based on my life path and career no one could have imagined or seen my eventual dedication and passion to helping the rhinos and getting a non-profit organization started to help endangered animals. But this is something I will now be involved in for the rest of my life. I hope I can inspire others to join me to get Active for Animals.

James Dunton Founder, *Active for Animals* 



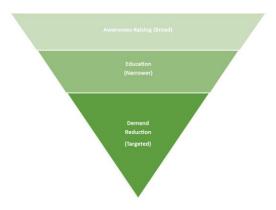
# What We Do

The demand for illegal and endangered wildlife needs an ever-greater focus. Some animals have become so valuable for their parts that the cost of their 24/7 security is becoming prohibitive. While these security measures are needed, the only way to decisively close the market for wildlife is to change people's consuming behavior.

At **Active for Animals**, we believe it is important to have a US based organization focused on consumer demand for wildlife, as the USA is in the top three consumer countries for wildlife. As such, consumers based in the USA drive a significant amount of wildlife crime.

Active for Animals work addresses people's desire for wildlife, with our initial key focus being to collapse the demand for rhino horn driving the current rhino poaching crisis. To do this we are delighted to collaborate with Nature Needs More, an Australia-based charity, whose Breaking The Brand (to Stop the demand) campaigns we donated towards before launching Active for Animals.

While *Active for Animals* campaigns incorporate awarenessraising and education, these types of campaigns take longer to achieve results and are often more focused on generational behavior change to drive demand reduction.



In such instances where time is limited, because the scale of poaching is driving species to the brink of extinction in the wild, **highly targeted demand reduction campaigns** are needed.

## **Our Projects and Campaigns**

#### **Awareness-Raising Poster Campaigns**

Help **Active for Animals** campaign and get the message out. Different types of people respond to different messages. To get more people **Active for Animals**, we have created a series of posters for people to download and share on social media. Most importantly, the aim of these is to inspire people to create their own messages. At **Active for Animals** we are just ordinary people who decided to get into action, we aren't especially creative, but we are determined to give ideas a go. We encourage others to do the same and share their ideas because "**The smallest of actions is always better than the noblest of intentions!**".

Campaign 1: Did they really once live in the wild? What happened?



Campaign 2: Wildlife Extinction. Not on my watch!



Campaign 3: What will you say?









#### One Small Step....

Over the coming months and years, *Active for Animals* will add ideas to the One Small Step campaign. These will be activities to help you take your first step into conservation activities.

#### Become A Rhino Ambasador – Letter Writing Campaign

The demand for rhino horn in Vietnam is high and this desire in Vietnam is driving rhino poaching. This campaign encourages people, wherever they are in the world, to become a Rhino Ambassador and one of the easiest and most effective ways of showing your support for rhinos is to send a letter to your local Vietnamese Embassy asking for their help to close down the trade. We encourage people to print and sign the sample letters and send them by post and not email; emails can too easily be ignored.

Letter 1: Time to Reflect



Letter 2: Let's All Share



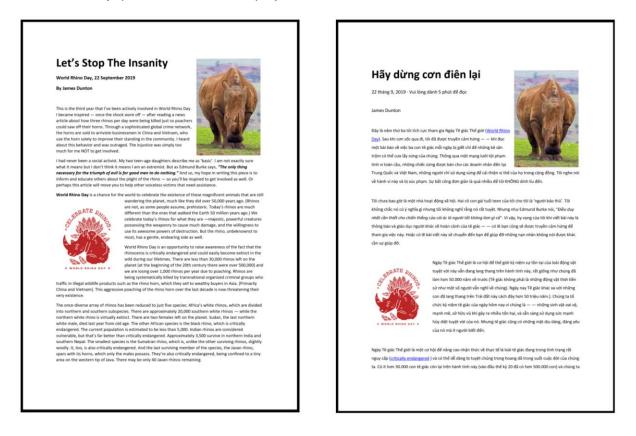
Letter 3: For Future Generations

The content of these letters was created with the support of *Active for Animals* many friends in Vietnam. Over several years now the Founder of *Active for Animals* has invested time in understanding the Vietnamese culture and how it is evolving. Initially by reaching out on social media and then by personal introductions and referrals discussions have been had with hundreds of

Vietnamese citizens, who have been open and thrilled to meet someone interested in learning about their lives.

By being curious, patient, non-judgmental and respectful in asking questions, *Active for Animals* now has strong relationships in Vietnam and a network of contacts in Hanoi, Ho Chi Minh, Da Nang and Hue who are all happy to take my questions on the demand for wildlife in Vietnam.

In building these relationships, this group has helped with the projects for World Rhino Day, 22 September. For example, several people based in Vietnam donated their time to translate material in some of the early, pre-Active for Animal projects:



Active for Animals is very grateful for their interest and support. A foundation of trust has been built because no assumptions were made, questions were asked in a non-judgmental way with the desire to understand.

Strong relationships have also been built with a number of Vietnamese-Americans. Similarly, I have found this group to be open and willing to share lots of very helpful information, as well as speak to family and friends still living in Vietnam, on behalf of *Active for Animals*.

These relationships will be vital in helping to understand how the global pandemic will change consumer desire for wildlife products, including rhino horn. Given the zoonotic nature of COVID-19, this is a time to monitor consumer motivations and to understand how demand reduction campaigns need to evolve in response to changes in consumer thinking and behavior because of the pandemic.

#### **Rhino Horn Demand Reduction Campaigns**

*Active for Animals* looks forward to collaborating with Nature Needs More to build on the work of Breaking The Brand (to stop the demand for rhino horn in Vietnam). *Active for Animals* Founder, James Dunton, personally donated or raised funds for a number of Nature Needs More's RhiNo demand reduction campaigns.

The highly targeted campaigns focus on the motivations of the key rhino horn user group, wealthy men who use rhino horn to negotiate business deals and convey status. The campaigns use messages that will trigger an emotional response in this group, challenging their leadership ability, reputation and business acumen. If they have to use the 'prop' of rhino horn to negotiate a deal, then they must be mediocre businessmen and leaders:



Thankfully the rate of rhino poaching has slowed since it peaked in 2014, when 1,215 rhinos were killed for their horn in South Africa alone. While the rate of poaching has slowed there is still much to do, with some predicting that rhinos could become extinct in the wild by 2030.

For those who would like to learn more about reducing the demand for rhino horn, *Active for Animals* encourages you to read the reports on the Nature Needs More Website:



# **Financial Statement**

As a newly formed tax-exempt 501(c)(3) nonprofit organization, *Active for Animals* filed all the documentation required by IRS. Our form 990 can be viewed on the IRS website as well as our Determination Letter. Fundraising activity has been minimal as a result of the global pandemic.

### **Next Steps**

Activities covering the next financial year, 1 January 2021 to 31 December 2021, will be heavily dependent on how the pandemic evolves.

The main activities for this period are expected to cover the following areas:

- Research tour to Vietnam, once travel is possible in the post-pandemic era. Face-to-face meeting with the contact *Active for Animals* has made in Vietnam will be critical to understand any changes in the motivation to consume rhino horn. This research tour will cover meetings in five major cities throughout the county, including Hanoi, Ho Chi Minh and Da Nang.
- 2. In addition to this international program tackling the demand for rhino horn, which is currently our priority, *Active for Animals* will research a USA based project which best uses our developing knowledge of consumer demand reduction and behavior change techniques.
- 3. In everything *Active for Animals* does, we understand the need to collaboration to deliver the best impacts, and will seek out other organizations, nationally and internationally, to partner with on projects. Our key focus is to work with others on demand reduction projects.
- 4. In 2021, Active for Animals will join the World Games For Wildlife. We have been a part of creating the online event platform that allow our supporters to create their own fundraising event, based on their personal interests and fitness goals. Key to this project is to raise the profile of donating to wildlife and conservation. As the US based Charity Navigator platform highlights, only 3% of non-government donations go to Animals and the Environment. The scale of biodiversity loss cannot be addressed while too few people are focused on this issue.

If you change nothing, nothing will change.

# Thank You

To my family and especially my two daughters, Tatum and Drew, who have encouraged and supported my wildlife conservation activities from the beginning. And to my Dad, who I know is proud of me for sticking with my convictions.

To my long-term friends for their feedback about me starting a not-for-profit; I appreciate them investing the time to listen to my reason. They are all very supportive but, in addition, shocked and surprised that I continue to commit more-and-more time and resources to this conservation work. I think most of them thought it was just a phase! Many have become the initial donors of *Active for Animals* and for this I am extremely thankful. I also love the fact that they have sent me lots of email and text messages any time there is a rhino story in the news! All part of the awareness-raising!

To my friends in Vietnam who have been so open and welcoming in sharing their insights, experiences and ideas. I don't know that I could have started this project without their support. I look forward to the day we can meet face-to-face.

To Dr Lynn Johnson, of Nature Needs More, for sharing so much knowledge and helping my education of what is possible.

In closing, *Active for Animals* must acknowledge again the difficulties of launching a new charity in a year that saw a global pandemic, which triggered a worldwide heath and economic crisis. At the same time, the fact that this COVID-19 disease is zoonotic in nature is a daily reminder why it was the right thing to do, and why more people need to get *Active for Animals*. Only when this happens can we save wild species from extinction, and given the experience of the last 12 month, this may reduce the risk of future pandemics.

